




































MULTI-PURPOSE SEATING MATRIX

Product	Ari		Attivo		Cell	Flex		Ingrid		Kentra		Mariquita		Mindy		Mork		Net		Tazza	Zero9	Zero9 HD	
																							
Model #	1810	1811	2881/ 2882	2885/ 2886	1780	3351/ 3352	3533/ 3534	580	586	1870	1871	1651/ 1652	1653/ 1654	6640	6641	6670	6671	960	961	810/811/812	09---	9H---	
Approx. Starting List Price	\$210	\$225	\$425	\$305	\$765	\$530	\$635	\$970	\$639	\$220	\$270	\$305	\$260	\$290	\$315	\$325	\$345	\$310	\$445	\$200	\$575	\$485	
Description	4-Leg	Sled	Book Basket	4-Leg	4-Leg	4-Leg	Sled	Arm	4-Leg	4-Leg	Arm	4-Leg	Sled	4-Leg	Sled	4-Leg	Sled	Sled	Arms	Folding	Nesting	Sled	
Stacks (Free Standing)	6	6	No	Yes	No	4	4	6	6	10	10	4	4	6	6	6	6	8	4	N/A	12	4	
Stacks (Dolly)	12	12	No	Yes	No	10	10	No	No	10	10	12	12	8	No	8	8	45	45	16	12	12	
Nests	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No
Back : Poly	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	
Back : Uph.	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes	No	No	Yes	Yes	Yes	
Back : Mesh	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	No
Seat : Poly	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	
Seat : Uph.	No	No	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	
Wall Saver	No	No	No	No	No	No	No	No	No	No	No	Yes	No	No	No	No	No	No	No	No	No	No	Yes
Tablet	No	No	Yes	No	No	Yes	No	No	No	Yes	No	No	No	No	No	No	No	Yes	No	Yes	Yes	Yes	Yes
Stacks with Tablet	N/A	No	No	N/A	N/A	No	No	N/A	N/A	Yes 4 Chairs	No	N/A	N/A	N/A	N/A	No	No	No	No	Yes (Nests)	Yes 12 High	No	
Barstool	No	No	No	No	No	Yes	No	Yes	No	No	No	Yes	No	No	No	No	No	Yes	No	No	No	No	Yes
Beam	Yes	No	No	No	No	No	No	No	No	Yes	No	Yes	No	No	No	No	No	No	No	No	No	No	No



LOUNGE/COMMON AREA SEATING MATRIX

Product	Amelia	Ascot	Block	Cameron	Erica	Keaton	Life	Milano	Naxos	Naxos Acoustic	Saudi	Townsend	Townsend Elite
													
Model #	9831	5111	25611	2001	6321	2438L	LS410	9810	3701	3895	3771	8691	6311
Approx. Starting List Price	\$1385	\$1870	\$1920	\$1770	\$1715	\$1480	\$1310	\$1410	\$1990	\$3690	\$2300	\$1640	\$3070
Single Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Double Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Triple Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	No	Yes	Yes	Yes
Modular Seating	No	No	Yes	No	Yes	Yes	Yes	No	No	No	No	No	No
Ottoman/Bench	es	No	No	No	Yes	Yes	Yes	No	Yes	No	No	No	No
Wood Stain/Color Wash	Yes	Yes	No	Yes	No	Yes	Yes	No	No	No	No	No	No
Powder Coat	No	No	Yes	No	Yes	No	Yes	No	Yes	Yes	Yes	No	Yes
Matching Coffee Table	No	No	Yes	No	No	No	No	No	Yes	No	No	No	No
Casters	Yes	Yes	No	No	Yes	No	No	Yes	Yes	No	No	Yes	Yes
Power	Yes	Yes	Yes	No	Yes	No	No	No	Yes	Yes	No	No	Yes
Tablet/Side Table	Yes	Yes	Yes	No	Yes	No	Yes	No	Yes	Yes	No	Yes	Yes
Lead Time	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks	3-4 weeks
Quick Ship Eligible	No	Yes	No	Yes	No	No	No	No	Yes	No	No	Yes	No



LOUNGE/COMMON AREA SEATING MATRIX

Product	Cheer	Jolly	Mya	Nest	Nibia	PF3	Point	Privée	Scala	Smile	Teorema	Tiffany	Walle
													
Model #	2433	1050	205R	8360	2622	60011	PT100	77401	72202	SML1	3501	9201	92551
Approx. Starting List Price	\$1770	\$940	\$1330	\$1020	\$1025	\$5845	\$3125	\$3680	\$2730	\$975	\$3435	\$3140	\$1200/ panel
Single Seat	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Double Seat	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Triple Seat	No	No	No	No	No	No	Yes	Yes	Yes	No	Yes	Yes	No
Modular Seating	No	No	No	No	No	No	No	No	No	No	No	No	No
Ottoman/Bench	Yes	No	No	No	No	Yes	No	Yes	No	No	No	No	No
Wood Stain/Color Wash	No	No	No	No	No	No	Yes	No	No	Yes	No	No	No
Powder Coat	No	No	No	No	No	Yes	Yes	No	No	No	Yes	No	No
Matching Coffee Table	No	No	No	No	No	No	No	No	No	Yes	No	No	No
Casters	No	Yes	Yes	No	Yes	No	No	No	No	No	No	No	No
Power	No	No	No	No	No	No	No	Yes	Yes	No	No	No	Yes
Tablet/Side Table	No	No	No	No	No	No	Yes	Yes	Yes	No	Yes	No	No
Lead Time	3-4 weeks	3-4 weeks	3-4 weeks	4-6 weeks	3-4 weeks	8-10 weeks	4-6 weeks	4-6 weeks	3-4 weeks	4-6 weeks	4-6 weeks	4-6 weeks	4-6 weeks
Quick Ship Eligible	No	Yes	No	No	Yes	No	No	No	No	No	No	No	No